

## Message Text

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 092873

R 291211Z APR 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 4553

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 2077

FOR BIC/OIM:BELDEN/BLAKE

E.O. 11652: NA

TAGS: BEXP, SW

SUBJECT: IPC EXHIBITION PROCUREMENT STATUS

1. REF. TELCON BELDEN/KARLE/CAYA APRIL 28:

A) STC UNDERSTANDS STENHARDT AB PAYING FEE FOR  
VALIDYNE, AND SUBMITTING DOCUMENTATION (SEE USDOC  
5805).

B) HAMILTON STANDARD AND THERMOLAB INSTRUMENTS FIRM  
PARTICIPANTS SIGNING UP WITH OIM.

C) STC CONTACTING MAGNACHEM UK LTD. FOR DECISION  
REGARDING MAGNA COPR. PARTICIPATION.

D) ALLEN-BRADLEY FEE DOCUMENTATION BEING PROCESSED BY OIM  
E) OIM TO COLLECT FEE AND DOS FROM RAMTEK CORP.,  
PARTIICIPANT IN STC EDP-V SHOW, AGENT DATA-  
METRIX INFORMED STC THAT PRINCIPAL EAGER PARTICIPATE.

2. REF. USDOC 4455:

A) LEIF BJORKMAN OF ROBERTSHAVE SCANDINAVIA  
DECLINED PARTICIPATION AFTER DISCUSSIONS WITH DUTCH  
SUBSIDIARY, DUE TO OTHER COMMITMENTS.

B) FOXBORO-YOXALL LTD., ENGLAND NOW DECLINED.

3. LOCAL MULTI-ACCOUNT AGENT BO PHILIP INSTRUMENTATION  
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AB REQUESTED KIT TODAY AND SHOWED GREAT INTEREST, WE  
HAVE GOOD CHANCE OF PROCURING AS NTM WITH NEW  
EQUIPMENT. US PRINCIPALS TO BE DETERMINED.

4. STC HAS FOLLOWING PARTICIPANTS LIST:

PA'S RECEIVED FROM OIM FOR ANALYTICAL INSTRUMENTS INC.,  
AUTOMATIC SWITCH CO., BADGER METER CO., MARK CONTROLS  
INTL. CORP., TESCOM COPR., WARNER & SWASEY CO. PA'S  
TO COME FROM OIM FOR HAMILTON STANDARD, THERMOLAB  
INSTRUMENTS, ALLEN BRADLEY CO. AND RAMTEK  
CORP. FOLLOWING COMPANIES TO SUBMIT PA AND CHECK TO  
STC: VARIAN, HEWLETT-PACKARD, HONEYWELL, STENHARDT  
FOR VALIDYNE, ERIK FERNER FOR PCS AND OTHERS, GUSTAV  
FAGERBERG (PA RECEIVED BUT NOT CHECK) FOR WORCHESTER  
CONTROLS, DIETERICH STANDARD, AND DRESSER. ABOVE TOTAL  
16 PARTICIPANTS.

5. WE ARE CONTINUING FOLLOW-UP WITH ALL PROSPECTS UNTIL  
PRINTING DEADLINE FRIDAY MAY 9.

STRAUSZ-HUPE

UNCLASSIFIED

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 26 AUG 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
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**Errors:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 JUL 2003 by BalzMJ>; APPROVED <05 JAN 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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COPENHAGEN  
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OSLO  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006

